

VICE PRESIDENT CORPORATE BANKING

First Global Bank, a wholly owned subsidiary of the GraceKennedy Ltd. Group of Companies, is a commercial bank operating in Jamaica offering local and international clients the widest array of banking products and services available under one roof. The Bank operates from seven branches located in New Kingston, Liguanea, Manor Park, Downtown Kingston, Ocho Rios, Mandeville and Montego Bay.

First Global Bank (FGB) is seeking to recruit a **Vice President Corporate Banking**.

The Role

The successful candidate will report to the President and will be responsible for the provision of corporate banking services to a designated portfolio of high-value corporate clientele. The Vice President Corporate Banking will be responsible for the following areas:

- ▶ Building a profitable portfolio of deposits, loans and fees through relationship banking against quarterly and annual targets.
- ▶ Proactively managing loan and deposit accounts based on the Bank's guidelines.
- ▶ Monitoring credit facilities to ensure compliance with the Bank's policies and other regulatory requirements.
- ▶ Determining the adequacy and enforceability of collateral security, the financial condition of borrowers and their capacity to service the debts being presented to the Credit Committee for approval.

The Candidate

The Vice President Corporate Banking should possess:

- ▶ Excellent analytical skills, with the ability to prudently investigate potential credit opportunities.
- ▶ Exceptional interpersonal skills with a track record of building and maintaining client relationships.
- ▶ Proven ability to deliver effective and engaging presentations to a variety of audiences.
- ▶ An undergraduate degree in Management Studies, Finance, Economics or equivalent with at least 10 years' experience at a management level including at least 5 years general credit experience including corporate lending and loan administration.

Candidates who are interested in this challenging career opportunity should send their Curriculum Vitae to careerpath@caribbeancatalyst.com no later than April 10, 2017.



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